

ACCEPT

DECLINE

Proposal Expires: Feb 03, 2025



**Chinook Services**

**425-290-8635**

Sales@chinookservices.com  
<https://chinookservices.com/>

Issued

Dec 05, 2024

# PROPOSAL FOR

**Park Place Homes**

PO Box 75535  
Seattle, WA 98175

## Introduction



Dear Kerri,

First and foremost, we appreciate you considering Chinook Services for your needs. We're not just another service provider. We are a testament to dedication, trust, and hard work. With over 2,500 glowing online reviews, it's evident that we've earned the trust of countless clients.

Being a family-owned and operated business, we infuse our core values into every project, ensuring that you get nothing short of excellence. You can have peace of mind knowing that we are fully licensed, bonded, and insured.

We don't just stop at providing services; we build relationships. Every service we offer comes with a 100% satisfaction guarantee because your happiness is our utmost priority.

Inside this packet, you'll find details on the services we provide, our esteemed clientele, credentials, insurance information, and a comprehensive quote tailored just for you. If everything aligns with your expectations, you can swiftly accept the quote using the "Accept" button. But should you have any questions, please remember we're just a call away, always ready to assist.

### **Payment and Fee Structure**

Chinook Services is introducing a nominal 2% surcharge. This adjustment is a necessary step to address the costs associated with Washington State's paid sick leave and the rising fuel surcharges, ensuring that we can continue to offer our employees the benefits they deserve while maintaining the high-quality service our customers expect.

We value transparency and strive to keep our services affordable for our clients. As a small family-owned business, these measures are essential for our sustainability and ability to serve you better.

For payments, Chinook Services gladly accepts cash, checks, and credit cards. Please note, a minimal 2% processing fee will be applied to credit card transactions, reflecting the costs associated with card processing services.

We appreciate your understanding and continued support as we make these adjustments to ensure the well-being of our team and the longevity of our services.

Warm Regards,

Jay Bjorn, Owner  
425-290-8635 Open Mon. - Fri. 8:00 AM - 4:30 PM PST  
[sales@chinookservices.com](mailto:sales@chinookservices.com)

# Proposal

**Presented To:**

Park Place Homes  
Kerri Dearmas  
PO Box 75535  
Seattle, WA 98175

**Service location:**

Park Place Homes  
19726 50th Ave W  
Lynnwood, WA 98036

Description	Amount		Total
<b>Premium Roof Cleaning</b>	\$2,500.00	\$262.50	\$2,762.50
<b>Includes Four Residential Buildings and Two Carports</b>			
<p>\$1 Million Insurance Protection Gentle roof blow to remove loose debris Including ground clean up. Clean gutters and downspouts by hand including flushing gutter system out using garden hose water to test drainage/flow. (*does not include optional gutter front/exterior cleaning) Application of soft wash solution using low pressure truck mounted system to instantly kill all moss and algae immediately. Allow the solution to dwell on the roof surface for 15 to 20 minutes, and then rinse thoroughly with low pressure water. Extended dwell times may be necessary. Five Year "No New Moss Warranty" included. *Instant dead moss removal after soft wash is separate optional service. *Crews required to wear roof fall protection gear while working on roof.</p> <p>*This estimate is subject to change upon inspection of the jobsite if technician determines more time is required to complete job. Price changes will be confirmed with customer before work takes place.</p>			
<b>Deluxe Roof Cleaning</b>	\$1,800.00	\$189.00	\$1,989.00
<b>Includes Four Residential Buildings and Two Carports</b>			
<p>\$1 Million Insurance Protection Gentle roof blow to remove loose debris Including ground clean up. Clean gutters and downspouts by hand including flushing gutter system out using garden hose water to test drainage/flow. (*does not include optional gutter front/exterior cleaning)</p> <p>*This estimate is subject to change upon inspection of the jobsite if technician determines more time is required to complete job. Price changes will be confirmed with customer before work takes place.</p>			

[Click Here to Sign Estimate](#)

10.5% Tax

\$451.50

**If there are multiple items above you can select the items you would like us to do after clicking "Accept" at top right of this proposal.**



**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

## GENERAL LIABILITY ULTRA PLUS ENDORSEMENT

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

### SUMMARY OF COVERAGE EXTENSIONS

Provision	Name Of Coverage Extension	Included or Limit of Insurance
<b>A.</b>	Miscellaneous Additional Insureds	Included
<b>B.</b>	Expected Or Intended Injury Or Damage	Included
<b>C.</b>	Knowledge Of Occurrence	Included
<b>D.</b>	Legal Liability – Damage To Premises Rented To You (Fire, Lightning, Explosion, Smoke, Or Leakage From Automatic Fire Protective Systems)	\$300,000
<b>E.</b>	Medical Payments	See Declarations
<b>F.</b>	Mobile Equipment Redefined	Included
<b>G.</b>	Newly Formed Or Acquired Organization, Partnership Or Limited Liability Company And Extended Period Of Coverage	Included
<b>H.</b>	Who Is An Insured – Amendment	Included
<b>I.</b>	Non-Owned Watercraft (Increased to maximum length of less than 51 feet)	Included
<b>J.</b>	Supplementary Payments – Increased Limits	
	1. Bail Bonds	\$ 3,000
	2. Loss Of Earnings	\$ 1,000
<b>K.</b>	Unintentional Omission Or Unintentional Error In Disclosure	Included
<b>L.</b>	Waiver Of Transfer Of Rights Of Recovery Against Others	Included
<b>M.</b>	Liberalization Clause	Included
<b>N.</b>	Incidental Medical Malpractice	Included

The above is a summary only. Please consult the specific provisions that follow for complete information on the extensions provided.

The provisions of the Commercial General Liability Coverage Part apply except as otherwise provided in this endorsement. This endorsement applies only if such Coverage Part is included in this policy.

#### **A. MISCELLANEOUS ADDITIONAL INSUREDS**

1. **Section II – Who Is An Insured** is amended to include as an insured any person or organization (referred to as an additional insured below) described in Paragraphs **A.1.c.(1)** through **A.1.c.(9)** below when you and such person or organization have agreed

in writing in a contract or agreement that such person or organization be added as an additional insured on your policy, provided that:

- a. The written contract or written agreement is:
  - (1) Currently in effect or becoming effective during the term of this policy; and
  - (2) Fully executed by you and the additional insured prior to the "bodily

injury", "property damage" or "personal and advertising injury".

- b. The insurance afforded by this provision does not apply to any person or organization included as an additional insured by a separate endorsement issued by us and made a part of this policy or coverage part.
- c. Only the following persons or organizations are additional insureds under this provision, with coverage for such additional insureds limited as provided herein:

**(1) Persons or Organizations For Whom Operations Are Performed**

- (a) Any person or organization for whom you are performing operations when you and such person or organization have agreed in writing in a contract or agreement that such person or organization be added as an additional insured to your policy; and
- (b) Any other person or organization you are required to add as an additional insured under the contract or agreement described in paragraph (a) above.
- (c) Such person(s) or organization(s) is an additional insured only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by:
  - (i) Your acts or omissions; or
  - (ii) The acts or omissions of those acting on your behalf;

in the performance of your ongoing operations for the additional insured.

- (d) With respect to the insurance afforded to these additional insureds, the following additional exclusions apply:

This insurance does not apply to:

- (i) "Bodily injury", "property damage" or "personal and advertising injury" arising out of the rendering of, or the failure to render, any professional architectural, engineering or surveying services, including:

- (1.1) The preparing, approving, or failing to prepare or approve, maps, shop drawings, opinions, reports, surveys, field orders, change orders or drawings and specifications; or

- (1.2) Supervisory, inspection, architectural or engineering activities.

This exclusion applies even if the claims against any insured allege negligence or other wrongdoing in the supervision, hiring, employment, training or monitoring of others by that insured, if the "occurrence" which caused the "bodily injury" or "property damage", or the offense which caused the "personal and advertising injury", involved the rendering of, or the failure to render, any professional architectural, engineering or surveying services.

- (ii) "Bodily injury" or "property damage" occurring after:

- (1.1) All work, including materials, parts or equipment furnished in connection with such work, on the project (other than service, maintenance or repairs) to be performed by or on behalf of the additional insured(s) at the location of the covered operations has been completed; or

- (1.2) That portion of "your work" out of which the injury or damage arises has been put to its intended use by any person or organization other than another contractor or subcontractor engaged in performing operations for a principal as a part of the same project.

**(2) Managers Or Lessors Of Premises**

A manager or lessor of premises but only with respect to liability arising out of the ownership, maintenance or use of that part of the premises leased to

you and subject to the following additional exclusions:

This insurance does not apply to:

- (a) Any "occurrence" which takes place after you cease to be a tenant in that premises.
- (b) Structural alterations, new construction or demolition operations performed by or on behalf of such additional insured.

**(3) Mortgagee, Assignee Or Receiver**

A mortgagee, assignee, or receiver but only with respect to their liability as mortgagee, assignee, or receiver and arising out of the ownership, maintenance, or use of a covered premises by you.

This insurance does not apply to structural alterations, new construction or demolition operations performed by or on behalf of such additional insured.

**(4) Owners Or Other Interests From Whom Land Has Been Leased**

An owner or other interest from whom land has been leased to you but only with respect to liability arising out of the ownership, maintenance or use of that part of the land leased to you and subject to the following additional exclusions:

This insurance does not apply to:

- (a) Any "occurrence" which takes place after you cease to lease that land.
- (b) Structural alterations, new construction or demolition operations performed by or on behalf of such additional insured.

**(5) Lessor Of Leased Equipment**

Any person(s) or organization(s) from whom you lease equipment but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by your maintenance, operation or use of equipment leased to you by such person(s) or organization(s).

A person's or organization's status as an additional insured under this endorsement ends when their written

contract or written agreement with you for such leased equipment ends.

This insurance does not apply to any "occurrence" which takes place after the equipment lease expires.

**(6) State, Municipality, Governmental Agency Or Subdivision Or Other Political Subdivision – Permits Or Authorizations Relating To Premises**

Any state, municipality, governmental agency or subdivision or other political subdivision subject to the following additional provisions:

- (a) This insurance applies only with respect to:

- (i) The following hazards for which the state, municipality, governmental agency or subdivision or other political subdivision has issued a permit or authorization in connection with premises you own, rent or control and to which this insurance applies:

- (1.1) The existence, maintenance, repair, construction, erection or removal of advertising signs, awnings, canopies, cellar entrances, coal holes, driveways, manholes, marquees, hoist away openings, sidewalk vaults, street banners or decorations and similar exposures; or

- (1.2) The construction, erection or removal of elevators; or

- (1.3) The ownership, maintenance or use of any elevators covered by this insurance.

- (ii) Operations performed by you or on your behalf for which the state, municipality, governmental agency or subdivision or other political subdivision has issued a permit or authorization.

- (b) This insurance does not apply to "bodily injury", "property damage" or "personal and advertising injury" arising out of operations performed for the state, municipality, governmental agency or subdivision or other political subdivision.

**(7) Controlling Interest**

Any person(s) or organization(s) with a controlling interest in the Named Insured but only with respect to their liability arising out of:

- (a) Their financial control of you; or
- (b) Premises they own, maintain or control while you lease or occupy these premises.

This insurance does not apply to structural alterations, new construction or demolition operations performed by or for such person(s) or organization(s).

**(8) Co-Owner Of Insured Premises**

A co-owner of a premises co-owned by you and covered under this insurance but only with respect to the co-owner's liability as co-owner of such premises.

**(9) Vendors**

- (a) Any person(s) or organization(s) (referred to as vendor), but only with respect to "bodily injury" or "property damage" arising out of "your products" which are distributed or sold in the regular course of the vendor's business.

The insurance afforded the vendor does not apply to:

- (i) "Bodily injury" or "property damage" for which the vendor is obligated to pay damages by reason of the assumption of liability in a written contract or written agreement. This exclusion does not apply to liability for damages that the vendor would have in the absence of the written contract or written agreement;
- (ii) Any express warranty unauthorized by you;

- (iii) Any physical or chemical change in the product made intentionally by the vendor;

- (iv) Repackaging, except when unpacked solely for the purpose of inspection, demonstration, testing, or the substitution of parts under instructions from the manufacturer, and then repackaged in the original container;

- (v) Any failure to make such inspections, adjustments, tests or servicing as the vendor has agreed to make or normally undertakes to make in the usual course of business, in connection with the distribution or sale of the products;

- (vi) Demonstration, installation, servicing or repair operations, except such operations performed at the vendor's premises in connection with the sale of the product;

- (vii) Products which, after distribution or sale by you, have been labeled or relabeled or used as a container, part or ingredient of any other thing or substance by or for the vendor; or

- (viii) "Bodily injury" or "property damage" arising out of the sole negligence of the vendor for its own acts or omissions or those of its employees or anyone else acting on its behalf. However, this exclusion does not apply to:

- (1.1) The exceptions contained in Sub-paragraphs (iv) or (vi); or

- (1.2) Such inspections, adjustments, tests or servicing as the vendor has agreed to make or normally undertakes to make

in the usual course of business, in connection with the distribution or sale of the products.

- (b) This insurance does not apply to any insured person or organization, from whom you have acquired products, or any ingredient, part or container, entering into, accompanying or containing such products.
2. With respect to coverage provided by this Provision **A. Miscellaneous Additional Insureds**, the following additional provisions apply:
- a. Any insurance provided to an additional insured designated under Paragraphs **A.1.c.(1)** through **A.1.c.(8)** above does not apply:
- (1) To "bodily injury" or "property damage" included within the "products-completed operations hazard"; or
- (2) To "bodily injury", "property damage" or "personal and advertising injury" arising out of the sole negligence of such additional insured.
- b. The insurance afforded to such additional insured only applies to the extent permitted by law.
- c. The insurance afforded to such additional insured will not be broader than that which you are required to provide by the written contract or written agreement.
3. With respect to the insurance afforded to the additional insureds within this Provision **A. Miscellaneous Additional Insureds**, the following is added to **Section III – Limits Of Insurance**:
- The most we will pay on behalf of the additional insured is the amount of insurance:
- a. Required by the written contract or written agreement; or
- b. Available under the applicable Limits Of Insurance shown in the Declarations;
- whichever is less.
- This endorsement shall not increase the applicable Limits Of Insurance shown in the Declarations.

## **B. EXPECTED OR INTENDED INJURY OR DAMAGE**

Exclusion **2.a. Expected Or Intended Injury of Section I – Coverage A – Bodily Injury And Property Damage Liability** is deleted and replaced by the following:

### **a. Expected Or Intended Injury Or Damage**

"Bodily injury" or "property damage" expected or intended from the standpoint of the insured. This exclusion does not apply to "bodily injury" or "property damage" resulting from the use of reasonable force to protect persons or property.

## **C. KNOWLEDGE OF OCCURRENCE**

Paragraph **2.a. Duties In The Event Of Occurrence, Offense, Claim Or Suit of Section IV – Commercial General Liability Conditions** is deleted and replaced by the following:

- a. You must see to it that we are notified as soon as practicable of an "occurrence" or an offense which may result in a claim only when the "occurrence" or offense is known to:
- (1) You, if you are an individual;
- (2) A partner, if you are a partnership;
- (3) A manager, if you are a limited liability company; or
- (4) An "executive officer" or the "employee" designated by you to give such notice, if you are an organization other than a partnership or a limited liability company.

To the extent possible, notice should include:

- (i) How, when and where the "occurrence" or offense took place;
- (ii) The names and addresses of any injured persons and witnesses; and
- (iii) The nature and location of any injury or damage arising out of the "occurrence" or offense.

## **D. LEGAL LIABILITY – DAMAGE TO PREMISES RENTED TO YOU (Fire, Lightning, Explosion, Smoke, Or Leakage From Automatic Fire Protective Systems)**

If damage to premises rented to you is not otherwise excluded from this policy or coverage part, then the following provisions apply:

1. Under **Section I – Coverage A – Bodily Injury And Property Damage Liability**, the last paragraph (after the exclusions) is deleted and replaced by the following:

Exclusions **c.** through **n.** do not apply to damage by fire, lightning, explosion, "smoke", or leakage from automatic fire protective systems to premises while rented to you or temporarily occupied by you with the permission of the owner. A separate limit of insurance applies to this coverage as described in **Section III – Limits Of Insurance.**

2. The paragraph immediately after Subparagraph **j.(6)** of Paragraph **2. Exclusions of Section I – Coverage A – Bodily Injury And Property Damage Liability** is deleted and replaced by the following:

Paragraphs **(1), (3)** and **(4)** of this exclusion do not apply to "property damage" (other than damage by fire, lightning, explosion, "smoke", or leakage from automatic fire protective systems) to premises, including the contents of such premises, rented to you for a period of seven or fewer consecutive days. A separate limit of insurance applies to Damage To Premises Rented To You as described in **Section III – Limits Of Insurance.**

3. Paragraph **6.** of **Section III – Limits Of Insurance** is deleted and replaced by the following:

6. Subject to Paragraph **5.** above, the greater of:

- a. \$300,000; or
- b. The Damage To Premises Rented To You Limit shown in the Declarations,

is the most we will pay under **Coverage A** for damages because of "property damage" to premises while rented to you, or in the case of damage by fire, lightning, explosion, "smoke", or leakage from automatic fire protective systems, while rented to you or temporarily occupied by you with permission of the owner.

This limit will apply to all damage proximately caused by the same event, whether such damage results from fire, lightning, explosion, "smoke", leakage from automatic fire protective systems, or other covered causes of loss or any combination thereof.

4. Subparagraph **b.(1)(a)(ii)** of Paragraph **4. Other Insurance of Section IV – Commercial General Liability Conditions** is deleted and replaced by the following:

- (ii) That is fire, lightning, explosion, "smoke" or leakage from automatic fire protective systems insurance for premises rented to

you or temporarily occupied by you with permission of the owner;

5. Subparagraph **a.** of Definition **9.** "Insured contract" of **Section V – Definitions** is deleted and replaced by the following:

- a. A contract for a lease of premises. However, that portion of the contract for a lease of premises that indemnifies any person or organization for damage by fire, lightning, explosion, "smoke" or leakage from automatic fire protective systems to premises while rented to you or temporarily occupied by you with permission of the owner is not an "insured contract".

6. As used in this Provision **D. Legal Liability – Damage To Premises Rented To You:**

"Smoke" does not include smoke from agricultural smudging, industrial operations or "hostile fire".

#### **E. MEDICAL PAYMENTS**

The Medical Expense Limit is changed, subject to the terms of **Section III – Limits Of Insurance**, to the Medical Expense Limit shown in the Declarations.

#### **F. MOBILE EQUIPMENT REDEFINED**

Subparagraph **f.(1)** of Definition **12.** "Mobile equipment" of **Section V – Definitions** is deleted and replaced by the following:

- (1) Equipment with a gross vehicle weight of 1,000 pounds or more and designed primarily for:

- (a) Snow removal;
- (b) Road maintenance, but not construction or resurfacing; or
- (c) Street cleaning;

#### **G. NEWLY FORMED OR ACQUIRED ORGANIZATION, PARTNERSHIP OR LIMITED LIABILITY COMPANY AND EXTENDED PERIOD OF COVERAGE**

Paragraph **3.** of **Section II – Who Is An Insured** is deleted and replaced by the following:

3. Any organization you newly acquire or form, other than a joint venture, and over which you maintain ownership or:

- a. Majority interest of more than 50% if you are a corporation;
- b. Majority interest of more than 50% as a general partner of a newly acquired or formed partnership; and/or

- c. Majority interest of more than 50% as an owner of a newly acquired or formed limited liability company;

will qualify as a Named Insured if there is no other similar insurance available to that organization. However, for these organizations:

- (i) Coverage under this provision is afforded only until the next anniversary date of this policy's effective date after you acquire or form the organization, partnership or limited liability company, or the end of the policy period, whichever is earlier;
- (ii) **Section I – Coverage A – Bodily Injury And Property Damage Liability** does not apply to "bodily injury" or "property damage" that occurred before you acquired or formed the organization, partnership or limited liability company;
- (iii) **Section I – Coverage B – Personal And Advertising Injury Liability** does not apply to "personal and advertising injury" arising out of an offense committed before you acquired or formed the organization, partnership or limited liability company;
- (iv) Coverage applies only when operations of the newly acquired organization, partnership or limited liability company are the same or similar to the operations of insureds already covered under this insurance;
- (v) Coverage only applies for those limited liability companies who have established a date of formation as recorded within the filed state articles of organization, certificates of formation or certificates of organization; and
- (vi) Coverage only applies for those partnerships who have established a date of formation as recorded within a written partnership agreement or partnership certificate.

#### H. WHO IS AN INSURED – AMENDMENT

The last paragraph of **Section II – Who Is An Insured** is deleted and replaced by the following:

No person or organization is an insured with respect to the conduct of any:

- a. Current partnership or limited liability company, unless otherwise provided for under Paragraph 3. of **Section II – Who Is An Insured**;
- b. Current joint venture; or

- c. Past partnership, joint venture or limited liability company;

that is not shown as a Named Insured in the Declarations.

#### I. NON-OWNED WATERCRAFT

Subparagraph (2) of **Exclusion 2.g. Aircraft, Auto Or Watercraft of Section I – Coverage A – Bodily Injury And Property Damage Liability** is deleted and replaced by the following:

- (2) A watercraft you do not own that is:
  - (a) Less than 51 feet long; and
  - (b) Not being used to carry persons or property for a charge.

#### J. SUPPLEMENTARY PAYMENTS – INCREASED LIMITS

**Section I – Supplementary Payments – Coverages A And B** is changed as follows:

1. The limit shown in Paragraph 1.b. for the cost of bail bonds is changed from \$250 to \$3,000; and
2. The limit shown in Paragraph 1.d. for loss of earnings because of time off from work is changed from \$250 a day to \$1,000 a day.

#### K. UNINTENTIONAL OMISSION OR UNINTENTIONAL ERROR IN DISCLOSURE

The following provision is added to Paragraph 6. **Representations of Section IV – Commercial General Liability Conditions**:

However, the unintentional omission of, or unintentional error in, any information given or provided by you shall not prejudice your rights under this insurance.

This provision does not affect our right to collect additional premium or to exercise our right of cancellation or non-renewal.

#### L. WAIVER OF TRANSFER OF RIGHTS OF RECOVERY AGAINST OTHERS

The following is added to Paragraph 8. **Transfer Of Rights Of Recovery Against Others To Us of Section IV – Commercial General Liability Conditions**:

We waive any right of recovery we may have against any person or organization because of payments we make for injury or damage arising out of your ongoing operations or "your work" and included in the "products-completed operations hazard" when you have agreed in a written contract or written agreement that any right of recovery is waived for such person or organization. This waiver applies only to the

person(s) or organization(s) agreed to in the written contract or written agreement and is subject to those provisions.

This waiver does not apply unless the written contract or written agreement has been executed prior to the "bodily injury" or "property damage".

However, if any person or organization is separately scheduled on a separate waiver of transfer of rights of recovery which is attached to this policy, then this waiver does not apply.

#### **M. LIBERALIZATION CLAUSE**

The following is added to **Section IV – Commercial General Liability Conditions:**

If we adopt a mandatory attachment form change which broadens coverage under this edition of the Commercial General Liability CG0001 for no additional charge, and those changes are intended to apply to all insureds under this edition of CG0001, that change will automatically apply to your insurance as of the date we implement the change in your state. This liberalization clause does not apply to changes implemented through introduction of a subsequent edition of the Commercial General Liability form CG0001.

#### **N. INCIDENTAL MEDICAL MALPRACTICE**

1. Paragraph **2.a.(1)(d)** of **Section II – Who Is An Insured** does not apply to a physician, nurse practitioner, physician assistant, nurse, emergency medical technician or paramedic employed by you if you are not in the business or occupation of providing medical, paramedical, surgical, dental, x-ray or nursing services.
2. This provision is excess over any other valid and collectible insurance whether such insurance is primary, excess, contingent or on any other basis. Any payments by us will follow Paragraph **4.b.** of **Section IV – Commercial General Liability Conditions.**

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

**ADDITIONAL INSURED - OWNERS, LESSEES,  
CONTRACTORS OR OTHERS - ONGOING AND  
COMPLETED OPERATIONS - AUTOMATIC STATUS,  
INCLUDING PRIMARY NONCONTRIBUTORY**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

**A. SECTION II - WHO IS AN INSURED** is amended to include as an additional insured any person(s) or organization(s) when you are obligated by virtue of a written contract or agreement that such person(s) or organization(s) be added as an additional insured to your policy.

Such person(s) or organization(s) is an additional insured only with respect to liability for "bodily injury" or "property damage" or "personal and advertising injury" caused, in whole or in part by:

1. Acts or omissions of the Named Insured; or
2. The acts or omissions of those acting on behalf of the Named Insured;

in the performance of the Named Insureds ongoing work and/or included in the "products completed operations hazard"

This insurance applies only when you are required to add the additional insured by virtue of a written contract or agreement, provided the contract or agreement is:

1. Currently in effect or becomes effective during the term of this policy; and
2. Was executed prior to the "bodily injury" or "property damage" or "personal and advertising injury".

However:

- a. The insurance afforded to such additional insured only applies to the extent permitted by law; and
- b. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to

such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

For purposes of this endorsement, throughout the policy, the terms "you" and "your" refer to the Named Insured shown in the Declarations.

**B. Exclusions**

With respect to the insurance afforded to these additional insureds, the following additional exclusions apply to "bodily injury" and "property damage" arising out of:

1. The rendering of or failure to render any professional services by you or on your behalf, but only with respect to either or both of the following operations:
  - a. Providing engineering, architectural or surveying services to others in your capacity as an engineer, architect or surveyor; and
  - b. Providing, or hiring independent professionals to provide, engineering, architectural or surveying services in connection with construction work you perform.

This exclusion applies even if the claims against any insured allege negligence or other wrongdoing in the supervision, hiring, employment, training or monitoring of others by that insured, if the "occurrence" which caused the "bodily injury" or "property damage", or the offense which caused the "personal and advertising injury", involved the rendering of, or

the failure to render, any professional architectural, engineering or surveying services.

2. Subject to Paragraph 3. below, professional services include:
  - a. Preparing, approving, or failing to prepare or approve, maps, shop drawings, opinions, reports, surveys, field orders, change orders, or drawings and specifications; and
  - b. Supervisory or inspection activities performed as part of any related architectural or engineering activities.
3. Professional services do not include services within construction means, methods, techniques, sequences and procedures employed by you or performed by or for the construction manager, its employees or its subcontractors in connection with your ongoing operations.

#### **C. Limits of Insurance**

With respect to the insurance afforded to these additional insureds, the following is added to **Section III - Limits Of Insurance**:

If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:

1. Required by the contract or agreement; or
2. Available under the applicable Limits of Insurance shown in the Declarations; whichever is less.

This endorsement shall not increase the applicable Limits of Insurance shown in the Declarations.

#### **D. Other Insurance**

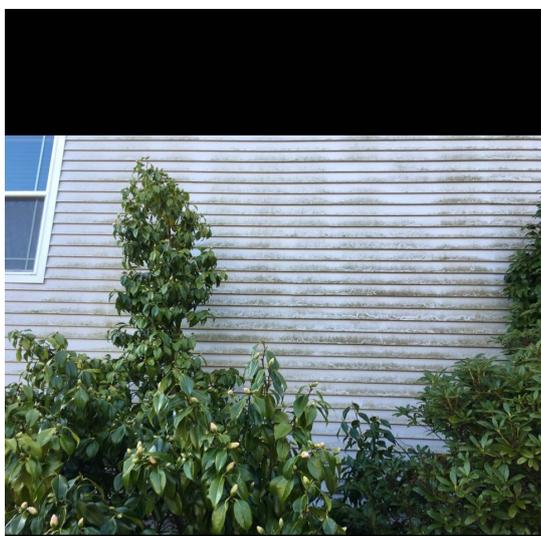
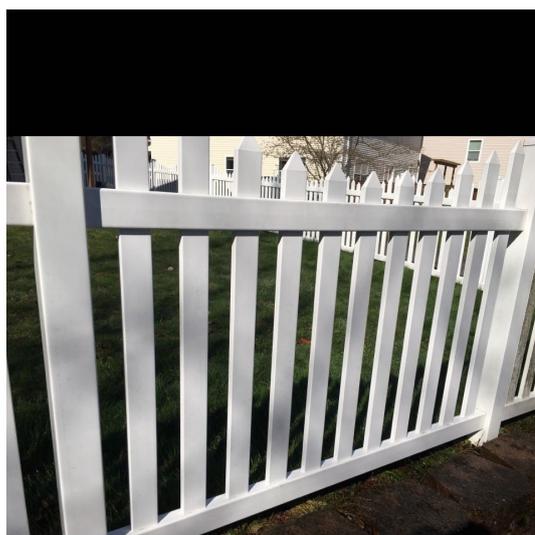
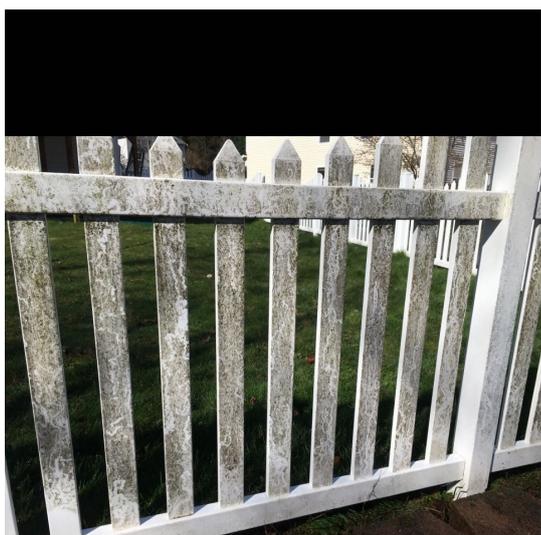
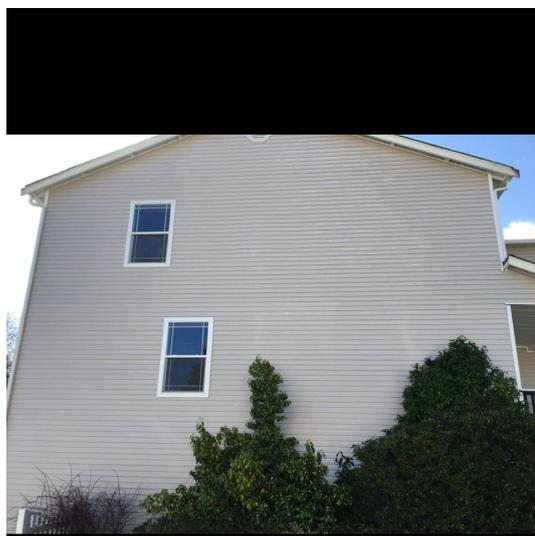
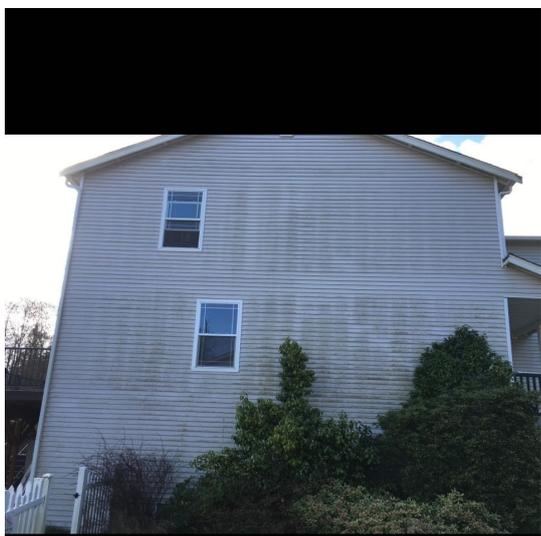
For purposes of this endorsement, the following is added to the **Section IV - Commercial General Liability Conditions, 4. Other Insurance** condition and supersedes any provision to the contrary:

This insurance is excess of all other insurance available to an additional insured whether on a primary, excess, contingent or any other basis. But, if required by a written contract or written agreement to be primary and noncontributory, this insurance will be primary to and will not seek contribution from any insurance on which the additional insured is a Named Insured.

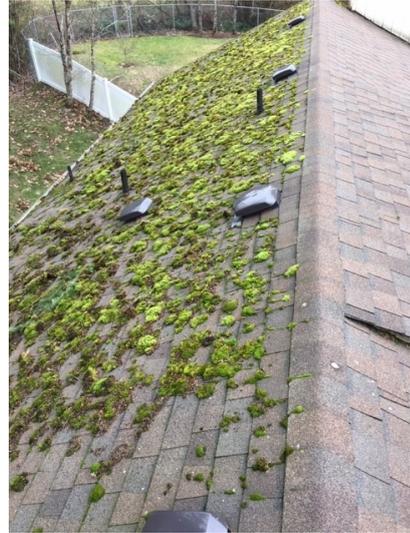
No other coverage or limit in the policy applies to loss or damage insured by this coverage.

## Before & After Photos

We do our best to provide excellent results. Our teams love to provide valuable work. The difference of before and after can result in major improvements. We love to please our customers and provide value!









## Additional Services



For more than a decade, The Puget Sound Area has entrusted Chinook Services for: Roof Cleaning, Gutter Cleaning, Window Cleaning, Pressure Washing, House wash - Exterior, Carpet Cleaning, Upholstery Cleaning, Dryer Vent Cleaning. Commercial and Residential. Off hours service available.



Chinook Service's sister company The Maids offers residential house cleaning service. The Maids and Chinook Services are your one stop team for your property!

**Services Provided:**

House cleaning; weekly, bi-weekly, Carpet Cleaning, Move in/Move out, Preparing to sell, Fridge cleaning, Oven cleaning, Porch/patio swept, Garage swept, Upholstery Cleaning, Dryer Vent Cleaning



## Testimonials

For over 10 years Chinook Services has been our company for windows and gutters two to three times a year. Their employees are always on time, very friendly and professional. Their employees do quality work with excellent work ethics.

Jamie L. Bothell

Hi Jay,

Just wanted to give a well deserved thumbs up to the three workers that showed up to clean my roof, clean the gutters and spray for moss removal. Sorry, can't remember their names. They were prompt, very friendly and professional. They cleaned up around the house and left everything spotless. Thank you all for being such fantastic workers. I will be back soon for a window cleaning when the weather gets better.  
M. S. -Kenmore

Thanks for having us out! Just finishing up - the guys did a great, great job! We could not be more pleased.

Thank you,

Mike - Lake Stevens

I am thrilled with Chinook Services. I recently had them out to clean my roof and gutters, put up my Christmas lights and am in their schedule to get my carpets cleaned. Lyndsey and the team at Chinook are very helpful and well organized. I received a confirmation e-mail stating their scheduled visit and then a follow up e-mail from Jay, the owner, to make sure all went well and that I was happy with the service. Also, the guys who came out to do the work on both occasions were really nice and very professional. I am in the business of real estate and can say without a doubt that Chinook has truly raised the bar. Thank you Chinook! Jim N. -Edmonds

This is the second time I have used Chinook Services. I asked them back because they did a great job the first time and the price was very reasonable. This time Chris and Jose did my windows and screens. They were very friendly and professional. They showed up right on time and did a great job with the windows. Love these guys! Kris S. -Mukilteo

I have used Chinook Services for many years for roof cleaning, driveway pressure washing and I am always very happy with them, quality work, easy to communicate, reasonable price. Will use them again.  
Craig L. Mill Creek WA

These folks know what they are doing and they do it quickly with a great attitude. Let's face it these are not our favorite jobs to do. I hired them this time to clean out the gutters. I think I heard them whistling last night they are so clean! They show up on time get the work done, clean up their mess, come to your door so you can pay them and boom, they are off to another job.

Already scheduled for windows in December. Love Chinook, keep coming back.

Sallie

Woodway Girl

Our regular roof cleaner was backed up for the entire summer, and I found Chinook on Yelp and decided to give them a try. Their online scheduling system was a breeze to use, and I was provided with an immediate quote for the work I wanted completed based on the square footage of the house, roof condition (my perception of it anyway), and the roof elevation/angle. It appreciated knowing in advance what I would expect to pay for the services, and I received several follow-up confirmations via phone and email about the scheduled work date and time. They were prompt, friendly, and professional, and Sean (the gentleman who inspected the roof) gave me a report on what he saw on the roof. I was thrilled when he came down about halfway through the job to let me know that things were looking better up there than I had anticipated, and he knocked a good chunk of money off of the price - so they get an A+ for integrity as well! The moss inhibitor has a 5 year guarantee, and in my area (lots and lots of ginormous trees) that's worth its weight in gold. I highly recommend Chinook! Sue P. Lynnwood

Thomas from Chinook Services came to do exterior pressure washing on my 2 multi family properties under Sea To Sky Realty. He spent most of a week working on old grimy greasy and mossy blacktop, mildewed and green concrete and building masonry exteriors. He worked with me around our parking lot "musical chairs" to avoid leaving residents without parking. He did extra cleanup that wasn't strictly in the job description. It looks fantastic. I will definitely call on them again and recommend to other property managers. Julie S. - Seattle

I call you guys once or twice a year to do my windows, roofs, and pressure washing and you people are always on schedule, kind, and do a fantastic job! Frank C. Snohomish WA

I forgot the name but he was awesome. He was 5min before time, did all detailed cleaning. I was not home and my husband was there to talk to them. When I reached home, I was amazed. Patio door, kitchen window, bedroom all looked like new. I highly recommend them. Lindsey W. -Bothell

Have worked with Chinook Services on an exterior cleaning and carpet cleaning - they've proven to be timely, thorough, and attentive. Happy with everything they've done thus far, look forward to working with them again! Kim C. Seattle

Chinook Services came to my rescue when someone I paid to clean windows did a VERY crappy job. My home was going on the market and I had to call them at last minute. They saved me on short notice and they did an AWESOME JOB! My windows sparkle now for Open House!!! Thanks guys!! Wade C. Redmond

Chinook provided me with outstanding Roof and Cement Cleaning Service; the kind you don't find anymore.

I am going to be their customer for as long as I am in need of their services. Their customer service is outstanding and the quality of workmanship is truly professional. The work crew takes direction very well and has pride in what they do, a beckon the company should be extremely proud of. Jean S. Kirkland

The team who cleaned our windows did a phenomenal job. They were extremely professional, courteous, thorough, and on top of that, they did it for a very fair price. They double checked their work and made sure that everything was in top shape before they left, which needless to say it was. I will call Chinook Services again and I will recommend them to all of my friends as well. Thomas H. -Snohomish

Chinook Services did a wonderful job. The roof never looked better and the gutters were spotless!! They left the yard and driveway in better condition than when they arrived The price for services was a great deal. I will be using Chinook Services every six months to keep my roof and gutters free of debris. Troy M. Clear View

# Premium Roof Care Information



---

We want all customers to understand our premium roof service option. Please review this information. If you did not request this service, even just knowing your options can save you thousands of dollars in roof repairs or even a pre-mature roof replacement.

[Informational video explaining our premium roof cleaning process](#)

## **Premium Roof Cleaning Package Information:**

Upon arrival our technicians will provide a pre inspection of the roof and gutters to qualify the cleaning. Primary steps for the cleaning process are as follows:

**#1** Gentle roof blow to remove loose debris including ground clean up. We use leaf blowers to remove loose debris from surface. Debris are gathered and removed from the job site. These debris are composted locally.



**#2** Gutters and downspouts cleaned by hand.



\*Including flushing gutter with garden hose water to remove fine debris and most importantly to test each downspout for proper drainage/flow.



**#3** Application of soft wash solution using low pressure truck mounted system to Instantly kill all moss, algae, and or lichen immediately with a 100% kill rate. This service comes with a 5 Year "No New Moss Warranty". The moss will turn white and or brown immediately after soft wash is applied. The moss will slowly dissolve and deteriorate over time with wind, rain and the outside elements. This process usually takes 30-90 days. Our cleaning solution will eliminate all black/green algae stains (*Gloeocapsa Magma*) at the time of application. Antifungal agent remains on the roof after our treatment to limit re-growth of these organisms.



**\*Warranty information:** If moss regrows after premium roof care service we will re-spray at no charge. In order to qualify for a warranty the moss must be green and alive. Moss that is dead from soft washing will not qualify for warranty respray. In some cases the dead moss takes more then 90 days to fall off. If this is the case we can offer you a discounted respray that will help dissolve the anchor of the dead moss to help the process.

**#4** To complete the service our technicians will perform a complete ground clean up and final walk through of the project.

**Additional information on our soft wash process:**

Algae, moss and mold can shorten the lifespan of any roof and detract from your homes curb appeal. A chemical treatment (soft wash) that kills these forms of fungus on contact is the safest way to eradicate these destructive microorganisms.

Our soft wash solution is environmentally safe, biodegradable solution applied at LOW PRESSURE to insure a 100% kill ratio of algae, mold, moss, mildew and lichens. Our Soft Wash treatment is recommended by the ARMA (Asphalt Roofing Manufacturers Association) and GAF, North America's largest shingle manufacturer. Asphalt Roofing Manufacturers Association Algae and Moss Information Link

Our cleaning solution will eliminate all black/green algae stains (*Gloeocapsa Magma*) at the time of application. Antifungal agent remains on the roof after our treatment to limit re-growth of these organisms.

Moss takes several years to attach and grow, therefore, forcing alive moss to detach will cause damage to

the shingles.

Removing green alive moss instantly by brushing, using high volume compressed air, scraping or pressure washing should never be performed and will void manufacturers' warranties if used. Roofs that are improperly cleaned can look great when done, but the unseen damage caused will limit the roof's lifetime rapidly. Additionally, forcing alive moss from roofs is messy. Alive moss will fall into your lawn, flower beds, walkways, and other areas where you do not want it to grow and spread. This is not the case with Chinook Services, we kill 100% of the moss.

**Optional moss removal following soft wash treatment:** Our premium roof cleaning service includes a soft wash treatment to kill moss. For optimal value, we recommend allowing nature to take its course and let the dead moss fall off on its own. However, if you need immediate moss removal, we offer a post-soft wash moss removal service. The cost varies based on the severity of the moss buildup. While we typically recommend waiting for the natural removal process, this service can be beneficial for those selling their home or needing to pass inspections.

To remove dead moss after a soft wash, gently brush and blow it off the roof shingles. Manually clear gutters of debris, and clean up any mess on the ground.

Our soft wash solution is very valuable and safe for your roof. Please call or email our office for more details if needed.

- If possible, please have parking available for our box truck to get as close to your home as possible. Close windows and doors.

Roof Cleaning Packages	Premium	Deluxe	Basic
Gentle roof blow to remove loose debris including ground cleanup			
Clean gutters and downspouts by hand, flush gutters with hose to test drainage.			
Apply Soft Wash solution to instantly kill moss and algae			
5 Year "No New Moss" Warranty			

Contact our office by replying to this email or call during normal business hours 425-290-8635 for any questions or more details.

Sincerely,

The Chinook Services Team  
Chinook Services  
425-290-8635  
[Chinook Services Web Site](#)

**Services Provided by Chinook Services:**

Roof Cleaning, Gutter Cleaning, Window Cleaning, Pressure Washing, House wash - Exterior, Carpet Cleaning, Upholstery Cleaning, Dryer Vent Cleaning. Commercial and Residential. Off hours service available.

***Chinook Services Sister Company The Maids Specializes in House Cleaning Services:***



***Services Provided:***

House cleaning; weekly, bi-weekly, Carpet Cleaning, Move in/Move out, Preparing to sell, Fridge cleaning, Oven cleaning, Porch/patio swept, Garage swept, Upholstery Cleaning, Dryer Vent Cleaning

[The Maids Web Site](#)

Having trouble viewing this email or the links from a smartphone?

You may have better success on a computer or tablet.

## In Closing



---

### **Thanks for reviewing this proposal Kerri.**

We truly value our customers, and we'll provide you a high quality service that you'll remember! If you're not 100% convinced of that then I encourage you to review this proposal again. And please don't hesitate to contact us. You can call us at 425-290-8635, reply to the email which has this proposal link in it, or send an email directly to [Sales@chinookservices.com](mailto:Sales@chinookservices.com).

We are standing by ready to take care of your needs! Thank you once again for the opportunity to present our service and pricing to you.

Best Regards,

The Chinook Services Team  
Chinook Services  
P: 425-290-8635  
E: [Sales@chinookservices.com](mailto:Sales@chinookservices.com)  
[Chinook Services Web Site](#)

Additional information on our company:

#### ***Services Provided by Chinook Services:***

Roof Cleaning, Gutter Cleaning, Window Cleaning, Pressure Washing, House wash – Exterior, Carpet Cleaning, Upholstery Cleaning, Dryer Vent Cleaning. Commercial and Residential. Off hours service available.

#### ***Chinook Services Sister Company The Maids Specializes in House Cleaning Services:***

##### ***Services Provided:***

House cleaning; weekly, bi-weekly, Carpet Cleaning, Move in/Move out, Preparing to sell, Fridge cleaning, Oven cleaning, Porch/patio swept, Garage swept, Upholstery Cleaning, Dryer Vent Cleaning  
[The Maids Web Site](#)

**Payment is due at the time of service. Our technicians are set up to take payment by Cash, Check or Credit Card. If you are not going to be present at the time of completion, please call our office to make payment arrangements.**

### **Payment and Fee Structure**

Chinook Services is introducing a nominal 2% surcharge. This adjustment is a necessary step to address the costs associated with Washington State's paid sick leave and the rising fuel surcharges, ensuring that we can continue to offer our employees the benefits they deserve while maintaining the high-quality service our customers expect.

We value transparency and strive to keep our services affordable for our clients. As a small family-owned business, these measures are essential for our sustainability and ability to serve you better.

For payments, Chinook Services gladly accepts cash, checks, and credit cards. Please note, a minimal 2% processing fee will be applied to credit card transactions, reflecting the costs associated with card processing services.

We appreciate your understanding and continued support as we make these adjustments to ensure the well-being of our team and the longevity of our services.

Having trouble viewing this email or the links from a smartphone?  
You may have better success on a computer or tablet.